



Harvest incentives

Incentives for growers and packers over Christmas to ensure AVOCO meets its export volume commitments.

It is critical that AVOCO harvests and exports as much fruit as possible between Christmas and New Year to keep our retail customers supplied. In a move to encourage strong supply, the AVOCO board has approved an increase in incentive payments for all growers and packers who pick and pack between Christmas Day and January 3rd 2017 inclusive. The agreed rates are:

PICKING

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| Picking on a statutory holiday | \$1.50 a tray on all trays in the bin – export and domestic grades |
| Picking on any other day (non-stat) | \$.50 a tray on all trays in the bin – export and domestic grades |

All trays are based on a 5.5kg net weight.

All contractors and private growers who pick during this period qualify for this payment, however to receive the incentive a signed contract agreement to pay staff the extra amount is required. The contract will be supplied and the payment made to you by your pack house. Please contact your pack house representative for details.

PACKING

All packers packing through the Christmas Day to January 3rd inclusive period will qualify for an incentive payment to encourage staff to be available to work.

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| Packing on a statutory holiday | \$1.05 a tray on all trays in the bin – export and domestic grades |
| Packing on any other day (non-stat) | \$.35 a tray on all trays in the bin – export and domestic grades |

All trays are based on a 5.5kg net weight.

The payment is based on all fruit packed including local and process fruit and shall be made by AVOCO to the packhouse. A signed contract between AVOCO and the packer will be required for the packer to be paid the incentive. The packer will also be required to provide proof of pack volumes, ie database report.

Here's to a Merry Christmas and a Happy New Year picking and packing.

Thank you, **THE AVOCO MARKETING TEAM**